

Niclas Nabe

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EDUCATION

NATIONAL UNIVERSITY OF SINGAPORE

Master of Science in Finance

Singapore

Aug 2025–Jan 2027

- GPA: 4.57/5.00; Distinctions in Statistics & Analytics, Investments, Options & Fixed Income, International Finance
- Relevant coursework: Financial Modelling, Applied Corporate Finance, Accounting for Finance Professionals
- Tsinghua PBCSF Financial Leaders of Tomorrow program (2026): grade A in all modules incl. FinTech, Chinese Capital Market

MUNICH BUSINESS SCHOOL

Bachelor of Arts in International Business Management

Munich, Germany

Sep 2021–Apr 2025

- GPA: 4.0/4.0 (German grade 1.5); exchange term at Tecnológico de Monterrey, Mexico
- Thesis (grade 1.2), written with ZEISS: decision model for traceability solutions in closed-loop pallet distribution
- Relevant coursework: Mergers & Acquisitions (1.2), Consulting (1.1), Corporate Governance, Corporate Taxation

EXPERIENCE

TALINO FINTECH FOUNDRY (venture studio for financial infrastructure, stablecoin and AI ventures)

Intern, Corporate Development and Strategy

Singapore

Jan 2026–Present

- Co-led fundraising for three ventures (Talino, Avtica, Higala): pitched 30+ investors and handled investor due diligence Q&A
- Built scenario-based financial models for four ventures (Talino, Avtica, Higala, Bahai), incl. DCF and P&L for core banking middleware serving Philippine rural banks; used in live investor conversations
- Evaluated build-vs-buy for stablecoin settlement rails via stress-tested vendor cost model; sized USD to PHP corridor
- Wrote investment memo for internal deal evaluation; built 8,000+ contact investor database (VC, PE, family offices) in Attio
- Sourced partners and tracked competitors for Avtica (enterprise AI); built investor and sales decks for four ventures

ZEISS VISION (high-precision optical lenses and eye care solutions)

Intern, Business Excellence & Logistics Development

Aalen, Germany

Jun 2024–Feb 2025

- Planned global supply-chain savings initiative (>€4.5M identified); received ZEISS Compete Logistics Award FY23/24
- Managed EMEA-wide 3PL tender for new logistics hub (€3M annual budget) in 3-person team; evaluated bids, ran meetings
- Served as PMO for global pallet tracking project; proposed RFID solution projected to save >€50,000 annually from year two

ZEITGEIST CONSULTING GROUP (Mexican-German market-entry advisory)

Advisor & Market Representative

Querétaro, Mexico

Jun 2023–May 2024

- Led 4-person location analysis for Diehl Aviation (tier-one aerospace), selecting Querétaro, Mexico for €50M investment
- Designed hard- and soft-factor evaluation framework balancing operational, strategic and stakeholder criteria
- Co-authored 180-page Mexico market-entry guide, sold at €1,590/license; presented in German, English, Spanish

EFESTO (direct-to-consumer apparel brand)

Co-Founder & CEO

Münsing, Germany

Mar 2023–May 2024

- Founded D2C apparel brand; grew storefront to 1,200 weekly visitors through SEO, ranking #1 on Google.de for brand term
- Wound down the brand when retailer margin demands could only be met by dropping its sustainability standards

LEADERSHIP & ACTIVITIES

- President, NUS MSc Finance Cohort (190+ students): ran ~10 events, 600+ total attendees, on SGD 4k semester budget
- Started Leadership in Asia, postgraduate forum across NUS, SMU, NTU, ESSEC, INSEAD, SP Jain; 100+ attendees per event
- Business Advisor TIE / CAV Exports India: weekly strategy sessions with the company's leadership team
- President, Event Club, Munich Business School (1 year);
- NUS student ambassador (Unibuddy/QS)
- Author, fintech articles on [Medium](https://www.medium.com) (stablecoins, payments infrastructure)

AWARDS, SKILLS & INTERESTS

- **Awards:** NUS MSc Scholarship (100%); fully funded Tsinghua PBCSF place; salutatorian, Munich Business School
- **Technical:** Excel (advanced, VBA), PowerPoint, Bloomberg (BMC), LSEG, R, Python (basic), Anthropic CCA-F
- **Languages:** German (native), English (native), Spanish (professional working, B2)
- **Interests:** Marathon running, tennis (NUSS section), public speaking (Toastmasters), scuba diving (PADI Open Water)